

Request for Proposal (RFP) - [company name]

1. Background	
Company Overview	
[Provide a brief company overview, including mission, vision, and core values.]	
 ☐ Healthcare Solution Provider ☐ Pharmaceutical Company ☐ Biotechnology Company ☐ Medical Device Manufacturer ☐ Health Insurance ☐ Healthcare Consulting Firm ☐ Clinical Research Organization ☐ Healthcare Facilities ☐ Other 	
Project Overview [Briefly describe the Healthtech product or SaaS solution, including its purpose and target audience.]	
Project stage	 □ Ideation phase and need a turnkey solution □ Wireframes or design assets exist □ Pre-MVP with full specifications □ Ready to elevate prototype/MVP to the next level □ Need resources for scaling up



Budget	
[Please indicate your approximate budget.]	.]

2. Scope Overview

Scope of Work

[Provide a detailed description of the request, including specific requirements, functionalities, and deliverables.]

•

Project objectives	
[List the primary objectives and goals of the project.]	
Engagement model (please pick from the list):	 Milestone development Product discovery Building a tech team from the ground up Scaling an existing tech team
	☐ Hiring individual tech professionals
Required competency	☐ Web Development;
(please pick from the list):	 Mobile Development (Native or Cross-Platform); WordPress Development; UI/UX Design & Illustrations; Design & Analysis; DevOps; Tech Expertise and Consultations; QA; Maintenance & Support.



Project management approach
[Please indicate if you have any preferences for a
specific project management methodology, e.g.
Agile, Scrum, Kanban]
Team requirements
[Highlight your internal tech expertise. If not
applicable, outline any preferred skills and

3. Project Requirements

Domain Expertise and Experience

- Extensive experience in the healthcare sector
- Familiarity with healthcare regulations and standards (HIPAA, GDPR, HITECH)
- Portfolio of similar Healthtech projects

Technical Expertise

- Proficiency in relevant technologies and platforms.
- Ability to adapt and innovate with new technologies.



Regulatory Compliance and Security

- Adherence to healthcare regulations and standards.
- Robust data security practices and protocols.

Quality Assurance and Testing

- Comprehensive QA and testing processes
- Performance metrics and KPIs

Support and Maintenance

- Post-launch support and maintenance services.
- Continuous improvement and updates.



4. Vendor Requirements

Cost and Value:

- Clear and transparent pricing model.
- Competitive value for money (A quote within the budget range).
- Transparent billing processes.

Cultural Fit and Collaboration:

- Social impact profile of the company.
- Use of effective collaboration tools.
- Leadership Accessibility

Scalability and Flexibility:

- Flexibility in project requirements and changes.
- Ability to scale resources as needed.
- retention rates.
- eNPS.
- average time for hiring,



5. Proposal Submission Guidelines	
Submission Deadline	
[Insert submission deadline.]	
Examples:	
☐ Target kick-off date; ☐ Final project acceptance date; ☐ Desired launch date.	
Contact Information [Provide contact details for submissions and inquiries.]	
6. Evaluation Criteria	
Specify evaluation criteria for submitted proposals (please pick from the list):	 □ Domain expertise and relevant experience □ Technical expertise and innovation □ Compliance and security measures □ Quality assurance and testing processes □ Reputation and client feedback □ Project management and communication □ Team expertise and stability □ Cost and value □ Cultural fit and collaboration □ Scalability and flexibility □ Support and maintenance services □ Clarity of IP rights



 _					
Геrm	s an	d ()	าทส	Itic	าทร

[Include any terms and conditions related to the RFP process, confidentiality agreements, agreements regarding IP ownership etc.]

•

Α	t	a	c	h	m	ıe	n	ts

[Include any relevant attachments or appendices, such as detailed project requirements, technical specifications, etc.]

Thank you for your interest in partnering with Beetroot. We look forward to receiving your proposal and potentially working together to develop a successful Healthtech product.

Let's stay in touch!